



# Joint Venture Overview

**David Grant Medical  
Center**  
**VA Northern California  
Health Care System**



# Overview



- Location
- History of JV
- Population Served
- Services Provided
- Workload
- Resources
- Unique JV Challenges
- Keys to Success as a JV



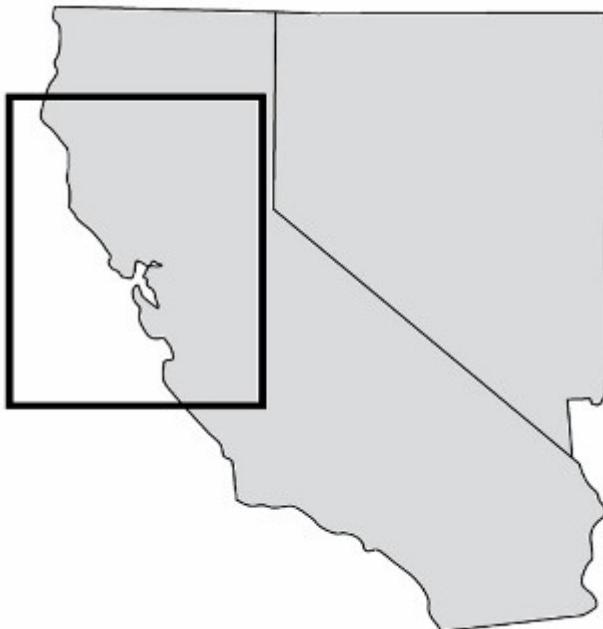


# Travis AFB / VANCHCS Locations



 = Inpatient Campus

 = Outpatient Clinic





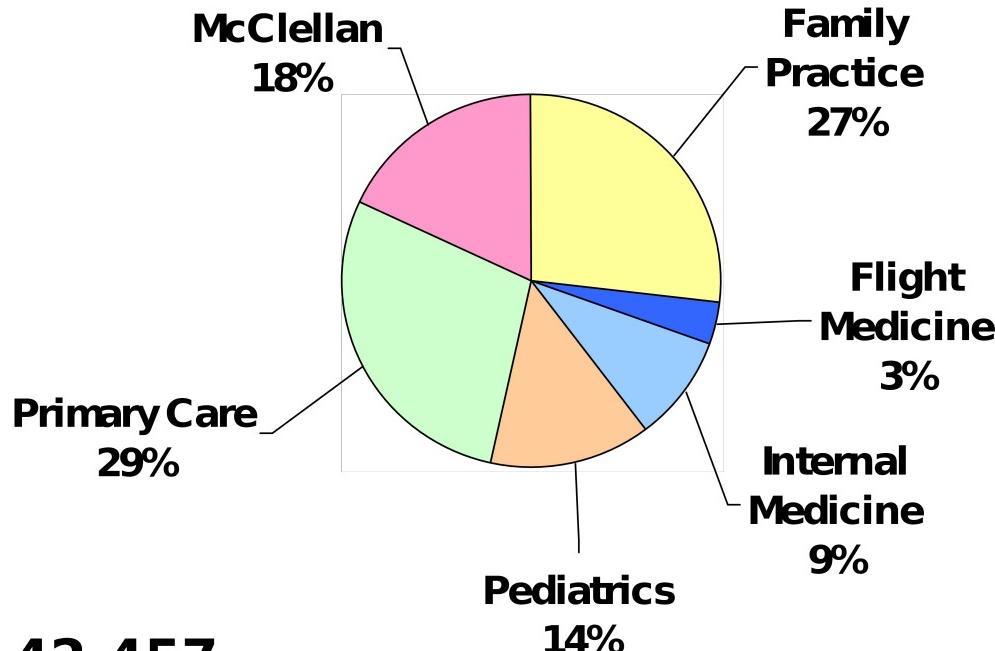
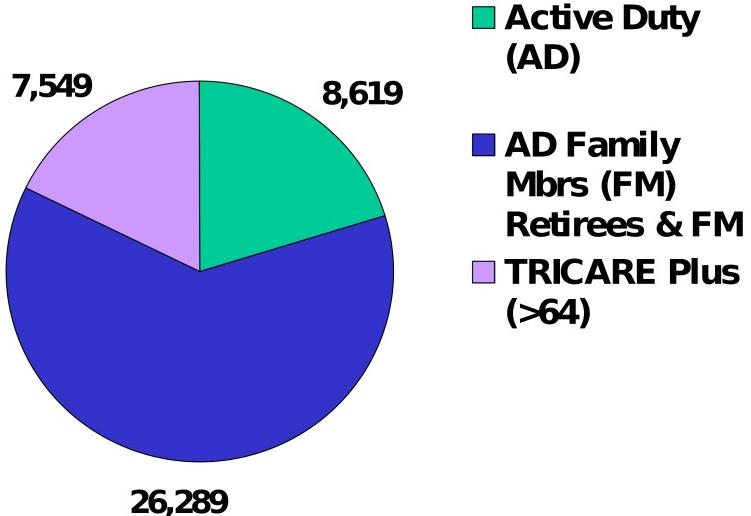
# *History of JV*

---

- **Sharing agreement between 60 MDG and VANCHCS established in 1994**
- **Veterans utilize DGMC for ER, inpatient care, radiation therapy, and specified diagnostic services**
- **VA Fairfield Clinic (adjacent to DGMC) includes joint neurosurgery clinic and DoD contract chiropractic clinic**
- **Agreement incorporates Single Physical Exam program**
  - **25-50 per month**
- **60 MDG Satellite Clinic located at VA's north Sacramento site**
  - **6 PCMs for 60 MDG enrollees located at Sacramento site**
    - Includes active duty Coast Guard and dependents
  - **VA provides lab, x-ray, pharmacy services to DoD beneficiaries**



# MHS Population Served



**Total Enrolled Population = 42,457**

**Eligible Beneficiary Population = 83,315**

*(As of Feb 06)*



# VANCHCS Population Served

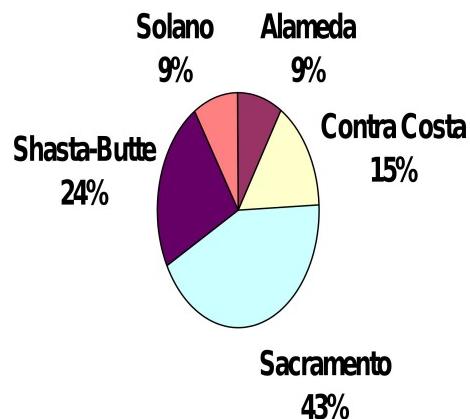


**The Department of Veterans Affairs Northern California Health Care System (VANCHCS) is an integrated health care delivery system, which offers a comprehensive array of medical, surgical, rehabilitative, primary, mental health and extended care to veterans in northern California**

**VANCHCS serves an area consisting of 377,700 veterans, 40,000 square miles and 17 counties**



# VANCHCS Population Served



- **68,349 VA enrollees**
- **819,827 Stops per Year**



# 60 MDG Services

**Medical Law Consultants**  
**Ministry and Pastoral Services**  
**Professional Education and Training**  
**Distance Learning**  
**Medical Library**  
**Public Affairs Office**  
**Information Systems**  
**Medical Visual Info Support**  
**Medical Logistics**  
**Resource Management**  
**TRICARE Service Center**  
**Pathology**  
**Clinical Laboratory**  
**Clinical Investigation Facility**  
**Radiology**  
**Telemedicine**  
**Utilization Management**  
**Audiology**

**Pharmacy**  
**Mental Health**  
**Nutritional Medicine**  
**Emergency Medicine**  
**Dentistry**  
**Primary Care**  
**Family Practice**  
**Pediatrics**  
**Obstetrics and Gynecology**  
**Operating Room**  
**General Surgery**  
**Plastic Surgery**  
**Neurosurgery**  
**Anesthesia**  
**In-Patient Care**  
**Pulmonary and Critical Care**  
**Health and Wellness Center**  
**Cardiovascular Medicine**

**Respiratory Care**  
**Physical Therapy**  
**Occupational Therapy**  
**Orthopedics**  
**Orthotics**  
**Ophthalmology**  
**Optometry**  
**PRK**  
**Otolaryngology**  
**Cardiology**  
**Rheumatology**  
**Nephrology**  
**Neurology**  
**Urology**  
**Flight Medicine**  
**Hyperbaric Medicine**  
**Neonatal Intensive Care Unit**



# VANCHCS Services



**Alzheimer's Disease Center**

**Medical Law Consultants**

**General Clinical Research Center (GCRC)**

**Medical Library**

**PTSD Treatment**

**Compensation & Pension Exam**

**Medical Media Support**

**Medical Logistics**

**Fiscal Services**

**Pathology**

**Clinical Laboratory**

**Radiology**

**Telemedicine**

**Audiology**

**Pharmacy**

**Mental Health**

**Nutritional Medicine**

**Emergency Medicine**

**Dentistry**

**Primary Care**

**Family Practice**

**Pediatrics**

**Women's Health Program**

**Operating Room**

**General Surgery**

**Plastic Surgery**

**Neurosurgery**

**Anesthesia**

**In-Patient Care**

**Pulmonary and Critical Care**

**Oral and Maxillofacial Surgery**

**Respiratory Care**

**Physical Therapy**

**Occupational Therapy**

**Orthopedics**

**Prosthetics**

**Ophthalmology**

**Optometry**

**Otolaryngology**

**Cardiology**

**Rheumatology**

**Nephrology**

**Neurology**

**Urology**

**Speech Pathology**

**Social Work Services**

**MRI Scan**

**CT Scan**

**PET Scan**



# An Average Day at **DGMC**

---

**Outpatients seen in clinics**  
**1,219**

**Number of dental visits**  
**170**

**Number of prescriptions filled**  
**2,554**

**Number of babies delivered** 1.5

**Number of meals served**  
**1,500**

**Number of x-rays taken**  
**267**

**Number of patients admitted**  
**11**

**Number of hyperbaric treatments**  
**7**

**Average inpatient daily load** 42

**Number of consults**



# Average Year at VANCHCS



Budget	\$253,600 M
Beddays of Care	91,462
DSS Adj Cost/Bedday of Care	\$3,034
DSS Adj Cost/Outpt Stop	\$339
DSS Adj Cost/PRP	\$4,398
DSS Adj Cost/Unique Pt	\$4,059
DSS Adj Cost/Unit	\$87
OPC Pharm 30 Day Fills	2,170,310
Outpt Stops	819,827
Unique Patients	68,349
FTE's	1538.7



# 60 MDG Resources

## AUTHORIZED

**Enlisted -** **1,035**

**Officer -** **676**

**Civilian -** **243**

**TOTALS -** **1,954**  
**1,035**

## OFFICER CORPS ENLISTED

**NC -** **276**

**MC -** **136**

**GME -** **128**

**DC-** **26**

**BSC-** **86**

**MSC-** **22**

**JA-** **2**

**TOTAL-** **676**      **Medical Retirees-** **160**

**Total-**  
**238**

**AIRMAN -** **496**

**NCO -** **426**

**SNCO -** **113**

**TOTAL-**

**Volunteers**

**Red Cross-** **78**



# Joint Venture Workload

## ■ Outpatient Services provided by DGMC

	FY 04	FY 05	FY 06
<b>Outpatient Visits</b>	<b>767</b>	<b>959</b>	<b>232</b>
<b>APVs</b>	<b>7</b>	<b>5</b>	<b>2</b>
<b>Rad Therapy</b>	<b>2,38 8</b>	<b>2,75 0</b>	<b>489</b>
<b>Radiology Films</b>	<b>431</b>	<b>594</b>	<b>214</b>
<b>Beach</b>	<b>04</b>	<b>05</b>	<b>06</b>
<b>VA</b>	<b>04</b>	<b>05</b>	<b>06</b>
<b>Laboratory</b>	<b>20,9 18</b>	<b>22,85 4</b>	<b>4,235</b>
<b>Pharmacy</b>	<b>17,3 83</b>	<b>15,50 3</b>	<b>3,280</b>
<b>Physical Therapy</b>	<b>1,20</b>	<b>1,762</b>	<b>106</b>

## ■ Outpatient Services provided by the VA



# Joint Venture Workload

---

- **Inpatient Services provided by DGMG**

	FY 04	FY 05	FY 06
<b>Dispositions</b>	<b>246</b>	<b>217</b>	<b>85</b>
<b>Occupied Bed Days</b>	<b>907</b>	<b>701</b>	<b>311</b>



# Financial Arrangements



- **Reciprocal reimbursements**
  - **85% of CMAC for laboratory services**
  - **75% of CMAC for most other services**
- **Additional reimbursements**
  - Hyperbaric treatments
  - Dispensing fee for pharmacy scripts
  - Courier services between facilities
  - Facility maintenance
- **Utilization of FF OPC in Contingencies**
- **Other VISN 21 Agreements with DGMC**



# Reimbursements

## ■ VA reimbursements to DGMC

	FY 04	FY 05	FY 06 YTD
<b>VA payables to DGMC</b>	<b>\$1,771,9 26</b>	<b>\$1,927,6 72</b>	<b>\$795,193</b>

## ■ DGMC reimbursements to VA

	FY 04	FY 05	FY 06 YTD
<b>DGMC payables to VA</b>	<b>\$1,052,11 0</b>	<b>\$944,294</b>	<b>\$137,079</b>



# Unique JV Challenges

---

- **Finding good win-win opportunities**
  - Dialysis JIF
- **Incompatible budget systems**
  - VA's IPAC system doesn't interface with DFAS
  - Awaiting full migration of VA to IPAC
- **Staffing for JV oversight / liaison activities**



# Unique JV Challenges

---

- Dual eligibles and differing benefit structures
  - Most VA patients seen at DGMC are dual eligible
  - Pre Authorization for care helps
- IT systems
  - VISTA and CHCS systems not integrated
  - Workarounds are a challenge
  - Latest JIF included approval BHIE/LDSI
  - DOD/VA Data Cube
- Frequent turnover of DoD staff



# Why We are Successful

---

- Trust and integrity between VA and DoD
- Patient-centered focus
- Engaged and supportive leadership
- Regular Meetings/Ongoing Communication
  - Monthly Joint Initiatives Working Group
  - Quarterly Executive Management Team meetings
  - Reversible Reimbursement Methodology
    - Keep it simple
  - User Review of MSA
- Address issues early on
- We keep looking
- We look for the right solution for both parties



# Questions?

---